## possible made here.

### JOB DEMAND REPORT FEBRUARY 2023

# HIGHLIGHTS JOB POSTINGS BY THE NUMBERS # OF DAYS POSTED AVERAGE MEDIAN AVERAGE MEDIAN 44.8 21

REPORT BUILDER							
The default filter selection below will show all job demand data for the month. You can use the filters to create a customized report for the purpose of understanding a subset of the data.							
OCCUPATION FILTERS							
SKILL TYPE NAME							
2 DIGIT NOC NAME							
3 DIGIT NOC NAME							
4 DIGIT NOC NAME							
SKILL LEVEL +							
JOB TYPE +	<u>OTHER FILTERS</u>						
JOB DURATION +	MUNICIPALITY +						
JOB LANGUAGES +	COUNTY						
JOB_TAGS +	JOB BOARD +						

NOC = National Occupation Classification | NAICS = North American Industry Classification System

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#### Source:

Job posting data collected by the Possible Made Here website from job boards and employer websites who recruit candidates in Kingston, Frontenac County, and portions of the County of Lennox and Addington as well as United Counties of Leeds and Grenville.

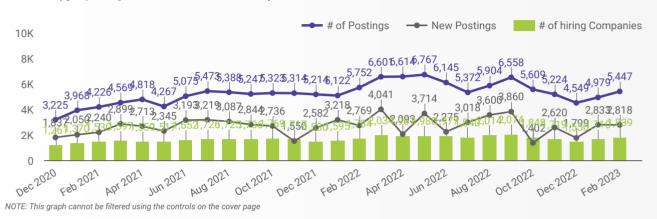


made here. Who is hiring and what occupations are being recruited?

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How many job postings were active for at least 1 day this month?



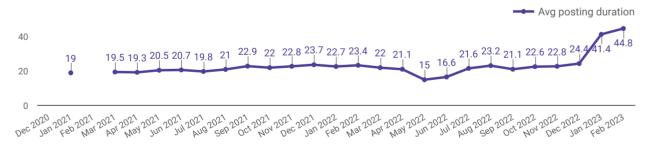
#### **NUMBER OF ACTIVE JOB BOARDS**

How many job postings were active for at least 1 day this month on these job boards?



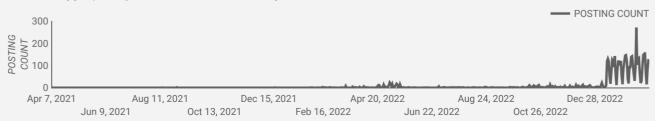
#### AVG & MEDIAN POSTING LENGTH BY DAYS

How long are employers having to recruit for to find candidates to fill their job vacancies?



#### POST DATE TIMELINE FOR THIS MONTH'S ACTIVE JOB POSTINGS

How many job postings were active for at least 1 day this month?



#### JOB POSTINGS BY MUNICIPALITY

How many job postings were active for at least 1 day this month?

	MUNICIPALITY	POSTING COUNT •	AVG POSTING LENGTH IN DAYS	MEDIAN POSTING LENGTH IN DAYS
1.	City of Kingston	4,562	44.7	21
2.	Greater Napanee	384	23.0	21
3.	Town of Gananoque	211	105.7	21
4.	Loyalist Township	140	21.3	21
5.	Township of South Frontenac	55	18.6	21
6.	Township of Rideau Lakes	41	17.5	21
7.	Township of Central Frontenac	28	20.5	21
8.	Township of Leeds and the Thousand Islands	16	15.3	15
9.	Town of Westport	6	15.0	14
10.	Township of Front of Yonge	4	15.0	14
	Grand total	5,447	44.8	21

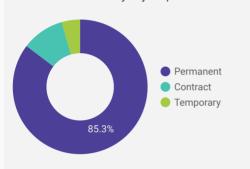
#### **JOB TYPE**

Full-time vs Part-time



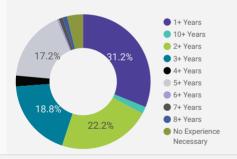
#### JOB DURATION

Permanency of jobs posted



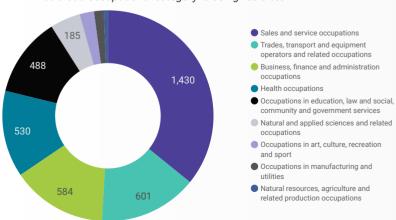
#### JOB EXPERIENCE

Job Postings by Experience Level Required



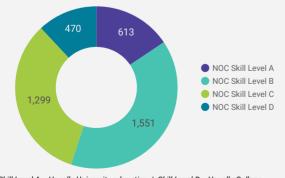
#### **JOB POSTINGS BY JOB CATEGORY**

What broad occupational category is being recruited?



#### **JOB POSTINGS BY SKILL LEVEL**

What education do occupations typically require?



Skill Level A = Usually University education | Skill Level B = Usually College education or Apprenticeship training | Skill Level C = Usually Secondary education or occupation-specific training | Skill Level D = Usually on-the-job training

#### **TOP HIRING EMPLOYERS & AGENCIES**

Who is hiring?

	COMPANY	COMMUNITY	POSTINGS COUNT •	AVG POSTING LENGTH IN DAYS	MEDIAN POSTING LENGTH IN DAYS
1.	Kingston Health Sciences Centre	City of Kingston	210	46.4	21
2.	Queen's University	City of Kingston	160	54.2	21
3.	City of Kingston	City of Kingston	122	23.6	21
4.	Kingston Health Sciences Centre / KHSC	City of Kingston	72	21.0	21
5.	Lennox and Addington County General Hospital	Greater Napanee	55	21.0	21
6.	The City of Kingston	City of Kingston	51	176.6	278
7.	Sienna Senior Living	City of Kingston	49	19.8	21
8.	CANADIAN ROYALTIES INC.	City of Kingston	41	20.7	21
9.	Sienna Senior Living Inc.	City of Kingston	39	22.3	21
10.	Providence Care	City of Kingston	37	138.9	21
11.	Empire Life	City of Kingston	33	22.6	21
12.	Revera Inc.	City of Kingston	31	20.8	21
13.	St. Lawrence College	City of Kingston	30	17.6	18
14.	Algonquin & Lakeshore Catholic District School Board	Greater Napanee	27	21.0	21
15.	Kingston Community Health Centres	City of Kingston	25	104.6	21
16.	Canadian Forces Morale and Welfare Services - CFMWS	City of Kingston	23	12.3	13
17.	VON Canada	City of Kingston	22	80.9	100
18.	Bayshore HealthCare	City of Kingston	22	21.0	21
19.	CFMWS	City of Kingston	22	21.0	21
20.	BELFOR CANADA INC.	City of Kingston	20	20.4	20
21.	Paladin Security	City of Kingston	20	30.7	30
22.	Ongwanada	City of Kingston	20	19.4	21
23.	County of Lennox and Addington	Greater Napanee	19	17.9	17
24.	Utilities Kingston	City of Kingston	18	20.8	21
25.	Ongwanada Resource Centre	City of Kingston	18	16.8	21
26.	Unilever	City of Kingston	17	21.0	21
27.	Revera	City of Kingston	17	58.8	58
28.	THE EMPIRE LIFE INS. CO	City of Kingston	16	20.9	21
29.	ALSTOM Canada Inc.	City of Kingston	16	21.0	21
30.	Kijiji	City of Kingston	15	15.0	15
31.	Lowe's Canada	Citv of Kinaston	15	20.4 1 - 50	21 / 1953 <b>&gt;</b>

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#### **TOP HOURLY WAGES IN JOB POSTINGS**

# of Minimum Wage Job Postings

142:

What are employers willing to pay to find the perfect candidate?

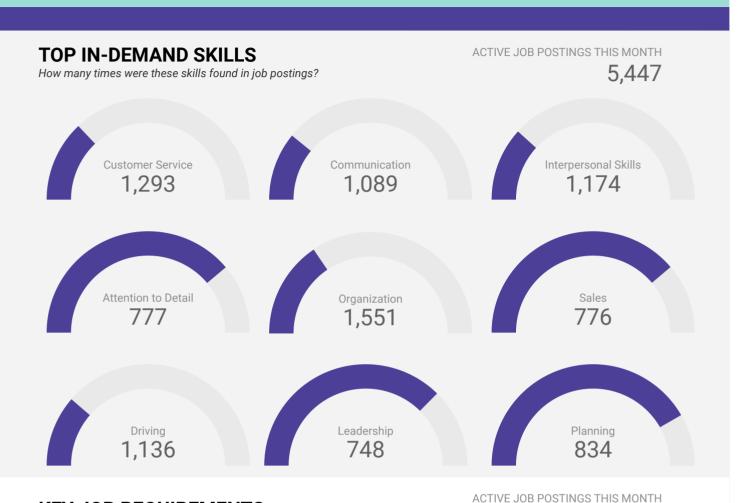
	JOB TITLE	COMPANY	LOCATION	HOURLY WAGE ▼
1.	Response Captain	C-Tow Marine Assistance Ltd	City of Kingston	320
2.	Farm Labourer, Fruits/vegetables	Mensen Farm	Township of Rideau Lakes	180
3.	Primary Care Physician	KuRated Inc	City of Kingston	150
4.	Osteopathic Manual Practitioner	KuRated Inc	City of Kingston	150
5.	Pelvic Floor Physiotherapist (#14742)	KuRated Inc	City of Kingston	115
6.	Registered Massage Therapist	KuRated Inc	City of Kingston	100
7.	Chiropractor	KuRated Inc	City of Kingston	100
8.	Private Chef	Chez You Experience Inc.	City of Kingston	100
9.	Apm Process Analytics Specialist	Adecco Canada	City of Kingston	90
10.	Registered Psychotherapist, Couples And Families	The Lighthouse - Le Phare	City of Kingston	90
11.	Registered Nurse (rn)	Priority Healthcare	City of Kingston	85
12.	Onsite Audit Technician - Sorel- tracy	Adecco Canada	City of Kingston	80
13.	Board Certified Behaviour Analyst	Quest4Change	City of Kingston	1 - 100 / 1316

#### **TOP SALARIES IN JOB POSTINGS**

What are employers willing to pay to find the perfect candidate?

	JOB TITLE	COMPANY	LOCATION	ANNUAL SALARY *
1.	Associate Dentist	Dr. Raj Dentistry	Greater Napanee	311,812
2.	B2c Sales Agent	Centennial Windows & Doors	City of Kingston	250,000
3.	Realtor�	The Krishan Nathan Group	City of Kingston	250,000
4.	B2C Sales Agent	Centennial Windows & Doors	City of Kingston	250,000
5.	Product Specialist	Pride Marine Group Ltd.	City of Kingston	250,000
6.	Experience Automotive Sales Manager	ABC Motors	City of Kingston	200,000
7.	General Sales Manager	Kingston Toyota	City of Kingston	200,000
8.	Automotive Finance Manager	Lexus of Kingston	City of Kingston	199,413
9.	Associate Dentist	Dr. Craig and Associates	City of Kingston	185,616
10.	Territory Account Manager (automotive)	Wholesale Express	City of Kingston	175,000
11.	Real Estate Sales Representative	Royal LePage Real Estate	City of Kingston	150,000
				1-100/1634 < >

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#### **KEY JOB REQUIREMENTS**

How often are these requirements desired in job postings?



Driver's License

109



First Aid

428



Regular Access to a Vehicle

305



Criminal Record Check

5,447

645



Microsoft Office

406



Food Safety

92

#### JOB POSTINGS BY SKILL LEVEL, FREQUENCY, & DURATION

What jobs are in-demand and/or hard to fill?

	4 DIGIT NOC	4 DIGIT NOC NAME	SKILL LEVEL	POSTING COUNT *	AVG POSTING LENGTH IN DAYS	MEDIAN POSTING LENGTH IN DAYS
1.	6421	Retail salespersons	NOC Skill Level C	207	35.9	21
2.	4412	Home support workers / housekeepers and related occupations	NOC Skill Level C	191	48.4	21
3.	6322	Cooks	NOC Skill Level B	131	58.8	21
4.	3233	Licensed practical nurses	NOC Skill Level B	115	52.6	21
5.	6731	Light duty cleaners	NOC Skill Level D	114	54.0	21
6.	6552	Other customer and information services representatives	NOC Skill Level C	112	32.7	21
7.	621	Retail and wholesale trade managers	NOC Skill Level B	102	38.7	21
8.	1241	Administrative assistants	NOC Skill Level B	92	39.4	21
9.	3012	Registered nurses and registered psychiatric nurses	NOC Skill Level A	88	55.3	21
10.	6711	Food counter attendants / kitchen helpers and related support occupations	NOC Skill Level D	83	113.4	21
11.	7511	Transport truck drivers	NOC Skill Level C	80	29.8	21
12.	4212	Social and community service workers	NOC Skill Level B	62	55.2	21
13.	6311	Food service supervisors	NOC Skill Level B	56	40.9	21
14.	7611	Construction trades helpers and labourers	NOC Skill Level D	55	58.1	21
15.	7452	Material handlers	NOC Skill Level C	54	31.6	21
16.	6513	Food and beverage servers	NOC Skill Level C	53	55.7	21
17.	7514	Delivery and courier service drivers	NOC Skill Level C	52	36.7	21
18.	6622	Store shelf stockers / clerks and order fillers	NOC Skill Level D	46	19.4	21
19.	5254	Program leaders and instructors in recreation / sport and fitness	NOC Skill Level B	45	51.9	21
20.	1414	Receptionists	NOC Skill Level C	44	58.3	21
21.	6541	Security guards and related security service occupations	NOC Skill Level C	43	37.6	21
22.	4214	Early childhood educators and assistants	NOC Skill Level B	43	72.0	21
23.	6211	Retail sales supervisors	NOC Skill Level B	41	28.1	21
24.	7271	Carpenters	NOC Skill Level B	38	77.2	21
25.	6611	Cashiers	NOC Skill Level D	38	18.9	21
26.	631	Restaurant and food service managers	NOC Skill Level B	36	61.3	21
27.	6733	Janitors / caretakers and building superintendents	NOC Skill Level D	35	82.4	21
28.	3142	Physiotherapists	NOC Skill Level A	34	84.2	21
29.	1431	Accounting and related clerks	NOC Skill Level C	30	43.9	21
				22	1 - 50 / 305	< ~ >

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#### **JOB POSTINGS BY 3-DIGIT NATIONAL OCCUPATION CLASSIFICATION**

What jobs are hard to fill and/or in-demand?

	3 DIGIT NOC	3 DIGIT NOC NAME	SKILL LEVEL	POSTING COUNT •	AVG POSTING LENGTH IN DAYS	MEDIAN POSTING LENGTH IN DAYS
1.	642	Retail salespersons	NOC Skill Level C	207	35.9	21
2.	441	Home care providers and educational support occupations	NOC Skill Level C	205	47.0	21
3.	673	Cleaners	NOC Skill Level D	174	59.8	21
4.	632	Chefs and cooks	NOC Skill Level B	156	55.5	21
5.	751	Motor vehicle and transit drivers	NOC Skill Level C	151	41.8	21
6.	323	Other technical occupations in health care	NOC Skill Level B	149	64.2	21
7.	421	Paraprofessional occupations in legal, social, community and education services	NOC Skill Level B	147	52.2	21
8.	621	Retail sales supervisors	NOC Skill Level B	143	35.9	21
9.	124	Office administrative assistants - general, legal and medical	NOC Skill Level B	126	39.3	21
10.	655	Customer and information services representatives	NOC Skill Level C	115	36.1	21
11.	631	Service supervisors	NOC Skill Level B	102	47.0	21
12.	651	Occupations in food and beverage service	NOC Skill Level C	96	53.2	21
13.	301	Professional occupations in nursing	NOC Skill Level A	95	53.3	21
14.	671	Food counter attendants, kitchen helpers and related support occupations	NOC Skill Level D	83	113.4	21
15.	111	Auditors, accountants and investment professionals	NOC Skill Level A	82	35.9	21
16.	141	General office workers	NOC Skill Level C	75	53.3	21
17.	321	Medical technologists and technicians (except dental health)	NOC Skill Level B	68	35.0	21
18.	122	Administrative and regulatory occupations	NOC Skill Level B	68	55.8	21
19.	662	Other sales support and related occupations	NOC Skill Level D	58	19.7	21
20.	341	Assisting occupations in support of health services	NOC Skill Level C	57	62.5	21
21.	415	Social and community service professionals	NOC Skill Level A	56	63.4	21
22.	761	Trades helpers and labourers	NOC Skill Level D	56	68.4	21
23.	112	Human resources and business service professionals	NOC Skill Level A	55	72.8	21
24.	745	Longshore workers and material handlers	NOC Skill Level C	55	31.6	21
25.	314	Therapy and assessment professionals	NOC Skill Level A	55	73.9	21
26.	525	Athletes, coaches, referees and related occupations	NOC Skill Level B	48	50.6	21
27.	654	Security guards and related security service occupations	NOC Skill Level C	43	37.6	21
28.	143	Financial, insurance and related administrative support workers	NOC Skill Level C	42	44.0	21
29.	727	Carpenters and cabinetmakers	NOC Skill Level B	42	77.2	21
					1 - 50 / 122	< ~ >

#### **JOB POSTINGS BY 2-DIGIT NATIONAL OCCUPATION CLASSIFICATION**

What jobs are hard to fill and/or in-demand?

	2 DIGIT NOC	2 DIGIT NOC NAME	SKILL LEVEL	POSTING COUNT +	AVG POSTING LENGTH IN DAYS	MEDIAN POSTING LENGTH IN DAYS
1.	65	Service representatives and other customer and personal services occupations	NOC Skill Level C	331	49.1	21
2.	63	Service supervisors and specialized service occupations	NOC Skill Level B	284	52.1	21
3.	67	Service support and other service occupations, n.e.c.	NOC Skill Level D	273	74.7	21
4.	32	Technical occupations in health	NOC Skill Level B	231	52.0	21
5.	64	Sales representatives and salespersons - wholesale and retail trade	NOC Skill Level C	221	35.4	21
6.	12	Administrative and financial supervisors and administrative occupations	NOC Skill Level B	215	44.2	21
7.	62	Retail sales supervisors and specialized sales occupations	NOC Skill Level B	209	35.1	21
8.	44	Care providers and educational, legal and public protection support occupations	NOC Skill Level C	205	47.0	21
9.	75	Transport and heavy equipment operation and related maintenance occupations	NOC Skill Level C	180	41.5	21
10.	72	Industrial, electrical and construction trades	NOC Skill Level B	161	78.5	21
11.	42	Paraprofessional occupations in legal, social, community and education services	NOC Skill Level B	155	53.3	21
12.	11	Professional occupations in business and finance	NOC Skill Level A	147	49.2	21
13.	31	Professional occupations in health (except nursing)	NOC Skill Level A	147	56.4	21
14.	14	Office support occupations	NOC Skill Level C	131	50.3	21
15.	22	Technical occupations related to natural and applied sciences	NOC Skill Level B	96	37.9	21
16.	66	Sales support occupations	NOC Skill Level D	96	19.4	21
17.	30	Professional occupations in nursing	NOC Skill Level A	95	53.3	21
18.	21	Professional occupations in natural and applied sciences	NOC Skill Level A	89	21.3	21
19.	41	Professional occupations in law and social, community and government services	NOC Skill Level A	89	70.0	21
20.	73	Maintenance and equipment operation trades	NOC Skill Level B	84	54.0	21
21.	74	Other installers, repairers and servicers and material handlers	NOC Skill Level C	76	53.3	21
22.	52	Technical occupations in art, culture, recreation and sport	NOC Skill Level B	65	50.4	21
23.	15	Distribution, tracking and scheduling co-ordination occupations	NOC Skill Level C	63	35.0	21
24.	76	Trades helpers, construction labourers and related occupations	NOC Skill Level D	62	74.6	21
25.	34	Assisting occupations in support of health services	NOC Skill Level C	57	62.5	21
26.	71	Trades, transport and equipment operators and related occupations		38	33.1	21
27.	13	Finance, insurance and related business administrative occupations	NOC Skill Level B	28	19.8	21
28	51	Professional occupations in art and culture	NOC Skill I evel A	23	44 3 1 - 39 / 39	21 < >

Who is hiring and what occupations are being recruited?

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ACTIVE POSTINGS NEW POSTINGS COMPANIES JOB LANGUAGES 752 0 349 8

**# OF DAYS POSTED** 

54.1 21

MEDIAN

#### **MULTILINGUAL JOB POSTINGS BY SKILL LEVEL**

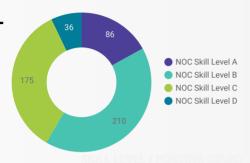
What language skills are employers looking for by occupational skill level?

86 Skill Level A - Management/ Professional Occupations usually requiring University

210 Skill Level B - Usually college education or apprenticeship training

175 Skill Level C - Usually secondary education or occupation-specific training

36 Skill Level D - Usually on-the-job training

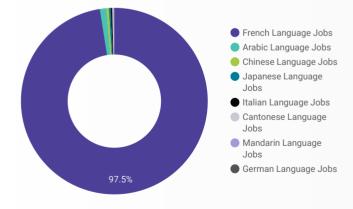


AVERAGE

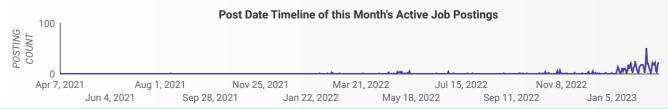
JOB LANGUA	NOC Skill Level A	NOC Skill Level B	NOC Skill Level C	NOC Skill Level D
French Langu	85	201	168	34
Arabic Langu	1	6	2	
Italian Langu		1	3	1
German Lang			1	
Japanese Lan		1		
Mandarin Lan			1	
Chinaga Lang		11		

#### LANGUAGE SKILLS BREAKDOWN

Which kinds of language skills do employers seek?



	JOB LANGUAGES	POSTING COUNT +
1.	French Language Jobs	729
2.	Arabic Language Jobs	11
3.	Italian Language Jobs	5
4.	Chinese Language Jobs	2
5.	Japanese Language Jobs	2
6.	Mandarin Language Jobs	1
7.	Cantonese Language Jobs	1
		1-8/8 <>



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#### LANGUAGE SKILLS BEING RECRUITED BY JOB CATEGORY

What language skills are sought by 1-Digit NOC?

BROAD OCCUPATIONAL CATEGORY	French La	Arabic La	Italian La	German L	Japanese	Mandarin	Grand total
Sales and service occupations	128		4	1	1	1	137
Occupations in education, law and social, c	112	5					117
Business, finance and administration occup	72	3					75
Trades, transport and equipment operators	71						71
Health occupations	68						68
Natural and applied sciences and related o	20						20
Occupations in art, culture, recreation and s	17	1					18
Occupations in manufacturing and utilities	4		1				5
Natural resources, agriculture and related p	2						2
Grand total	494	9	5	1	1	1	513

#### **MULTILINGUAL JOB POSTINGS BY COMMUNITY**

What language skills are sought by community?

	COMMUNITY	JOB LANGUAGES +	AVG POSTING LENGTH IN DAYS	MEDIAN POSTING LENGTH IN DAYS
1.	City of Kingston	623	60.6	21
2.	Greater Napanee	52	21.2	21
3.	Loyalist Township	32	13.4	21
4.	Town of Gananoque	23	61.8	21
5.	Township of South Frontenac	13	15.1	12
6.	Township of Central Frontenac	5		
7.	Township of Leeds and the Thousand Islands	4	21.0	21
	Grand total	752	54.1	21

#### **LANGUAGE DEMAND BY JOB**

What language skills are sought by 4-Digit NOC?

	4 DIGIT NOC NAME	POSTINGS +		
1.	Home support workers / housekeepers and r	38		
2.	Licensed practical nurses	21		
3.	Early childhood educators and assistants	21		
4.	Other customer and information services rep	21		
5.	Social and community service workers	19		
6.	Administrative assistants	15		
7.	Cooks	13		
8.	Instructors of persons with disabilities	12		
9.	Retail salespersons	12		
10.	Hotel front desk clerks	9		
11.	Food and beverage servers	9		
12.	Food counter attendants / kitchen helpers an	9		
13.	Registered nurses and registered psychiatric	9		
14.	Retail and wholesale trade managers	9		
15.	Construction trades helpers and labourers	8		
16.	Construction millwrights and industrial mech	8		
17.	Professional occupations in advertising / ma	7		
18.	General office support workers	7		
19.	Tour and travel guides	7		
20.	Technical occupations related to museums a	7		
21.	Accounting and related clerks	6		
22.	Letter carriers	6		
23.	Bartenders	6		
24.	Transport truck drivers	6		
25.	Social workers	6		
26.	Light duty cleaners	6		
27.	Medical administrative assistants	5		
28.	Receptionists	4		
29.	Nurse aides / orderlies and patient service a	4		
30.	Food service supervisors	4		
31.	Cashiers	4		
32.	Psychologists	4		
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#### **MULTILINGUAL HIRING EMPLOYERS**

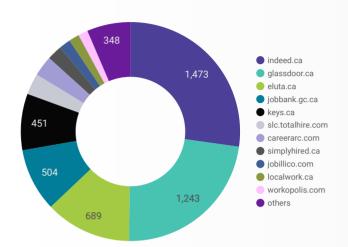
Which employers are seeking multilingual candidates?

	COMPANY	POSTINGS +
1.	CANADIAN ROYALTIES INC.	31
2.	Providence Care	21
3.	VON Canada	17
4.	Kingston Community Health Centres	17
5.	City of Kingston	13
6.	Marine Museum of the Great Lakes at Kingston	13
7.	The Better Together Group	11
8.	Victoria Order of Nurses	9
9.	Loyalist Township	9
10.	National Defence	9
11.	Addiction & Mental Health Services - KFLA	9
12.	County of Lennox and Addington	9
13.	Kingston Health Sciences Centre	8
14.	Cancoil Thermal Corporation	7
15.	Full Circle Health Network	7
16.	Various Ministries	7
17.	ACFOMI	7
18.	CECCE	6
19.	Addiction & Mental Health Services KFLA / AMHS-KFLA	6
20.	Empire Life	6
21.	Limestone District School Board	6
22.	Power Staffing Solutions	5
23.	Carveth Care Centre	5
24.	Leisure Days RV Group	5
25.	Sensity Deafblind and Sensory Support Network of	5
26.	Algonquin & Lakeshore Catholic District School Board	5
27.	Symphony Spa & Yoga	5
28.	Lafarge Canada Inc.	5
29.	Helen Henderson Care Centre	5
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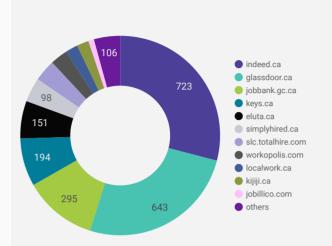
#### **JOB POSTINGS BY JOB BOARD**

What share of unique job postings appear on each job board?



#### **COMPANIES BY JOB BOARD**

What share of unique job postings appear on each job board?



#### **JOB POSTING DETAILS BY JOB BOARD**

How does job posting activity differ by job board?

	JOB BOARD	POSTING COUNT +	AVG POSTING LENGTH IN DAYS	MEDIAN POSTING LENGTH IN DAYS	# OF COMPANIES
1.	indeed.ca	1,473	20.1	21	723
2.	glassdoor.ca	1,243	21.0	21	643
3.	eluta.ca	689	21.0	21	151
4.	jobbank.gc.ca	504	33.8	20	295
5.	keys.ca	451	235.9	285	194
6.	slc.totalhire.com	169	28.5	19	88
7.	careerarc.com	163	57.5	32	6
8.	simplyhired.ca	119	18.9	21	98
9.	jobillico.com	92	26.3	13	23
10.	localwork.ca	83	11.3	6	50
11.	workopolis.com	77			70
12.	kijiji.ca	73	15.0	15	48
13.	rncareers.ca	70	33.5	15	14
14.	emploisfp-psjobs.cfp-psc.gc.ca	32	130.5	70	12
15.	careeredge.on.ca	31	25.4	17	17
16.	gojobs.gov.on.ca	28	43.0	30	8
17.	adzuna.ca	24	14.0	14	12
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